



BOARD OF DIRECTORS MEETING – MARCH 30, 2021

PRESENT FROM BOARD:

Kevin Fitzgerald, Justin Aubert, Krista Ubersox, Dave Hayden, Steve Ammentorp, Randy Brown, Tracey Garchar, Scott Coleman, Mike Nordine,

EXCUSED ABSENCE(S):

Justin Ward, Terry Pickens, Tawny Espinoza, Jim Grisier, Stephanie Keller

PRESENT FROM STRIVE:

Grant Jackson, Mary Anne Lawrie, Chris Bergquist, Lindsay Powers

OVERVIEW OF MEETING
Minutes from the previous meeting were reviewed and approved.
Grant updated members on a complaint that was filed. State and organizational updates.
Financials were presented and accepted.
Lindsay reviewed the employees' total benefit package with members.

A quorum was achieved, and the meeting was called to order at 12:14 p.m. Dave Hayden presided.

MINUTES FROM 2/23/2021 MEETING

The minutes from the meeting 2/23/2021 were reviewed and approved.

It was M/S/P (Garchar/Fitzgerald) to approve the 2/23/2021 minutes as presented.

PRESIDENT/CEO REPORT

Prior to a quorum being achieved, Grant had began providing members present updates on current legislation pertaining to Senate Bill 21-1187, Case Management Redesign. The bill basically is to have one case management agency be the single-entry point in processing all the Medicaid waivers. There is concern with this model among the Community Centered Boards (CCBs) due to the possibility of losing their CCB designation which in turn means they would lose funding received from the county mil levy. This would cause a financial hardship on all CCBs, i.e., our county allocation is \$500K. We are currently looking into alternatives to keep the designation status by absorbing some case management roles such as overseeing Children Services. The state has not provided any guidance on this topic. Since the waivers are currently being processed through Rocky Mountain Health Plan, Grant reached out to them to see what their stance may be on the issue and was informed that there has not been much discussion. We are still in the early stages and all CCBs and Alliance are working with the State to try and gain some guidelines and/or a "roadmap" of the new model. It was suggested that once more details are laid out, the Board should conduct a

strategy workshop on what the future will be for STRiVE. The table opened with a discussion pertaining to the mil levy, financial impact on the budget. potential conflict that may exist if RMHP is the single-entry point and various topics needing to be addressed to the legislators. It was also suggested for the Board to create a sub-committee to address this issue as it progresses.

The subminimum wage bill has made its first pass and will be going to Appropriations for further review.

A bill that was just recently introduced is Alternative Response Mistreatment At-Risk Adults. This basically changes the way investigations are currently done and screens out the less severe cases.

The Joint Budget Committee approved additional funding to move 525 individuals off the waitlist.

The State approved in-door visitations in the group homes with certain guidelines to be followed.

Vocational programs are still running at 50%. There are no State updates to when we will get to operate at full capacity.

In 2019, a complaint was filed by a parent with the previous Case Management VP and was just recently brought to Grant's attention. Grant has reached out to the parent and addressed some of her issues. Her issue consisted of the Case Management turnover and communication. These issues have been addressed and corrected especially with the new Case Management leaders. Her other concerns were more with the DD system in general. Grant referred her to John Barry, at the State, to assist her with joining some of their sub-committees. There was concern expressed by the Board on procedures and protocols in place when a complaint is filed. This led to a discussion regarding previous monthly review of MANE cases with the QA Department along with frequent policy reviews and approvals by the Board. Grant informed the parent that he would present this to the full Board on her behalf. It was the consensus of Board members that a formal response will be sent to the parent on their behalf.

FINANCIAL REPORT

Chris provided an overview of February financials. Operational income reflects a \$109K deficit with a negative net income of a \$98K inclusive of donations. As discussed prior, in other meetings, we are targeted to run a loss of \$100K per month until the end of the year. Health insurance claims are running very low on the expense side and that has helped the bottom line; according to the consultants this could change at any time. From a year-to-date perspective operating income reflects a \$228K deficit, adding donations back in reflects a net income over \$1.9 million.

Attention was turned back to the financials and review of the various graphs:

- Revenue is slightly under forecast. Vocational programs are still running at 50% capacity which has had a severe reduction in revenue in comparison to last year.
- Personnel expenses continue to run under forecast. There was a reduction of staff in case management. Chris adjusted the forecast to coincide with the decline in revenue.
- Operating expenses are down due to less activity within the organization. Basically,

- the same scenario as personnel.
- Net income is running around projection.
- Actual income reflects a deficit though Chris is projecting a deficit for the remainder of the year but ending on a positive note.

Chris then reviewed the metric analysis:

- Total residential occupancy is at 94.2%. 1.2% over the target goal.
- Group home residential occupancy is under target due to hospitalizations and a death.

A member referred to the revenue graph and inquired on the 27% rate increase and how is that going to impact the budget. Chris responded, at this time, he has not completed an analysis on it since this involves backing out all billing claims going back to July and resubmit them. Once the money has been received and recognized, the April and May financials may look a little odd. We will be able to bill at the higher rate until the end of the year. Grant reminded members of all the work of Alliance and lobbyist accomplished in getting this additional funding. This led to a discussion in looking at ways to generate more additional revenue, currently looking at alternative ways to provide residential services and supports, the monthly financial impact of the group homes on the organization, etc. Attention then turned back to the Metrics.

- There was slight improvement with behavior billing.
- Vocational billing is down due to program closures.
- Hourly staff continues to run under target.
- Operating costs are slightly under the target amount.

The balance sheet shows significant changes with cash from the County allocation and recognition of funding from the CARES Act. On a final note, Chris formally closed on the refinancing last week. 181 has sold and we will be closing on that in the next couple of weeks.

It was M/S/P (Coleman/Fitzgerald) to accept the financials as presented.

REPORT

TOTAL BENEFIT PACKAGE

Due to time constraints the benefit package will be addressed at next month's meeting.

The Board expressed their appreciation and gratitude to Mike and law enforcement for their service in the community.

Minutes approved on 4/27/2021 – Not signed
due to COVID

Secretary

Date