



BOARD OF DIRECTORS MEETING – DECEMBER 5, 2017

PRESENT FROM BOARD:

Joe Warner, Steve Ammentorp, Marna Lake, Scott Coleman, Judy Thornburg, Mike Nordine, Tawny Espinoza, Rachelle Miller, Stephanie Kelleher, Jeff Parker

EXCUSED ABSENCE(S):

Jim Grisier, Vicki Woods, Tom Motz

SPECIAL GUEST(S):

Chris Matthews (Foundation)

PRESENT FROM STRIVE:

Sharon Jacksi, Mary Anne Lawrie, Chris Bergquist, Doug Sorter, Uniquely Yours and Botanical Gardens

OVERVIEW OF MEETING
The minutes from the previous Board meeting were approved.
Sharon provided state and organizational updates.
Chris provided the current financial report which was accepted by the Board.
Uniquely Yours and Botanical Gardens promote new artwork and special events that are scheduled for the holiday season.

A quorum was achieved and the meeting was called to order at 12:09 p.m. Scott Coleman presided.

Chris Mathews was introduced and welcomed by Board members.

MINUTES FROM 10/31/2017

The Board minutes were approved as presented.

It was M/S/P (Warner/Lake) to approve the Board minutes of 10/31/2017.

CEO REPORT

On a positive note, Mesa County Commissioners approved our original budget request for 2017.

We continue to struggle financially and Chris will provide more details during his financial report. As reported last month, the changes that we are implementing have not had any impact on the bottom line as of yet. Some of the changes involved moving individuals from a group home to a host home setting. Though there is an increase in host home costs, the group home still has the same expense but also shows vacancies which impacts the bottom line. An individual that requires 24/7 support will be moving into a host home that will help with staffing costs. A question arose into appropriate coverage for the holidays. Sharon responded that there does not appear to be an issue as of yet. Vocational staff are also stepping up to the plate and pulling shifts in the homes as needed.

Sharon continues to work on loan paperwork for the new building. An opportunity has arisen in regards to the possibility of purchasing the building and foregoing the partnership. This would also provide a cleaner process for the capital campaign in requesting funding. This information was reviewed with the Executive Committee prior to the meeting.

Gayle forwarded a summation of the Joint Budget Committee's (JBC) briefing with Robin Smart, JBC Analyst, in relation to Health Care Policy & Financing (HCPF) & State Department of Human Services budget requests. A representative requested more information from the department in relation to downsizing the amount of funding to the regional center and allocating more to the community providers. Sharon and Gayle are scheduled to meet with Representative Young this Thursday in relation to this topic.

Sharon invited members to the Staff Christmas Party this Friday in the Inservice Room from 4:00 – 7:00.

Family Support Services has started accepting donations and/or sponsorships of families for their Annual Holiday Christmas Baskets event.

FINANCIAL REPORT

First off, there will be no programs in the "SpotLight" this month. Chris reviewed the "one-time" revenue and write off sources that affected the bottom line in October. Write offs for this period amounted to (\$5K), consulting contracts (\$4K) and one time building fundraising of over \$71K, leaving a net income of (\$123K). Sharon added that changes in case management are being implemented for case managers to enter their

documentation into the state system on a daily basis in order to increase efficiencies. When looking over YTD financials net income is running at a loss.

Revenue is lower in comparison to last month and last year. As previously mentioned, Case Management is our major concern and focus right now. SLS also continues to struggle Payroll expenses are slightly over budget. Operating expenses are way over budget. The big increase is due to contracting expenses and outsourcing of IT and payroll. Balance sheet looks good with current ratio 4.14, debt to equity 0.32 and months unrestricted cash 3.39.

A question arose in relation to the Crisis Center and if they were still behind in payments. Chris responded that they continue to be behind in payments. The program itself is not a moneymaker. Since the program was restructured to focus more on a long-term behavioral plan instead of short-term residential placement, we have changed a few things to help in cost savings. The lease for the duplex expires at the end of June and will not renew. In addition, the lease on McCook will not be renewed when it expires in June. Sharon then went into more detail of additional changes that are under consideration, i.e. sale of 393, recruiting additional host homes, impact of the minimum wage increase, review of staffing schedules in vocational and residential programs, etc.

It was M/S/P (Nordine/Espinoza) to accept the November financials as presented.

PRESENTATIONS

UNIQUELY YOURS

- Peggy Gordon and Cynthia M from Uniquely Yours were present to talk about and present some of the new products that are individuals are currently working on. Cynthia presented the giraffe that she created with various sizes of pots and saucers. Peggy added that this item is sold as quickly as they are made. In addition, the Woodshop has started various wood objects for the holidays.
- The Voc Programs will be holding another Candy Lane on Wednesday, December 13 at 950 Grand. This is set up as a "Craft Fair" for the artisans to show off their crafts.

BOTANICAL GARDENS

- Carissa Hall, Thomas L and Dean C are present on behalf of Botanical Gardens. The Gardens is getting geared up the annual Sensory Christmas. The crews have been working very hard with getting lights strung up throughout the Gardens. The event will take place on December 9th and 16th from 5:00 – 9:00.

- Carissa, Thomas and Dean surprised the Board with introduction of "Knobby", an African tortoise that was donated to the Gardens. A natural environment was constructed in the Butterfly House for him from the assistance of Dean. Thomas proceeded to provide interesting facts and information on the habits and lifespan of the African tortoise.

The Board expressed their appreciation to Uniquely Yours and Botanical Gardens for taking the time to present at the meeting today.

It was M/S/P (Kelleher/Parker) to adjourn the meeting at 1:20 p.m.


Secretary


Date