



BOARD OF DIRECTORS MEETING – AUGUST 25, 2015

PRESENT FROM BOARD:

Joe Warner, Wendy Schnell, Jeff Parker, Steve Ammentorp, Cathy Staten, Tom Motz, Mike Nordine, Judy Thornburg, Marna Lake, Jessie Quintana, Dick Dowell

EXCUSED ABSENCE(S):

Jeff Kuhr, Fred Burmeister, Scott Coleman

PRESENT FROM STRIVE:

Sharon Jacksi, Mary Anne Lawrie, Chris Bergquist, Valita Speedie, Doug Zancanelli

OVERVIEW OF MEETING
Minutes from 6/30/2015 were approved.
Introduction of Doug Z as the new VP of Human Resources.
Sharon provided organizational updates. In addition, the CEO report focused on the Conflict Free Target Case Management and the impact it would have if mandated by Centers for Medicare and Medicaid.
Financials were presented and accepted.
Valita reported on all the changes that have been made at the Botanical Gardens
The By-Law review and discussion was deferred to the September meeting

A quorum was achieved and the meeting was called to order at 12:03 p.m. Joe Warner presided.

MINUTES 6/30/15

The minutes were presented and approved.

It was M/S/P (Motz/Dowell) to approve the minutes as presented.

CEO REPORT

Prior to the CEO report, Sharon introduced Doug Zancanelli, the new VP of Human Resources. Doug provided a brief background of his knowledge and expertise. Sharon stated that he has already made some positive changes in addition to having some good ideas with training and cost-savings in certain areas. The Board welcomed Doug to the organization.

Sharon referred members to the new organizational charts. The first page represents the agency as a whole and then the additional pages reflect individual departments.

We ended the fiscal year in the black. Chris will go into more detail during his financial report along with the preliminary outcome of our audit.

The topic turned to the issue around conflict free case management. Each member was provided with a copy of the PowerPoint presentation. The issue with conflict free case management has been ongoing for the past 20 years but is now gaining strength since Centers for Medicare and Medicaid (CMMS) got involved this year. In 2012, the Governor appointed the Community Living Advisory Council (CLAG) to recommend reforms to the Long-Term Services and Supports System. In September 2014, CLAG made the following recommendations:

- Create comprehensive access points for all long-term services and supports which is consistent with federal conflict free case management rule.
- Individuals in long-term services be given a variety of options to choose from in selecting a case management agency to provide those services.
- Medicaid waivers for the developmentally disabled will need to be rewritten and submitted to CMMS by July 2016.
- Health Care Policy and Financing (HCPF) will have to submit a plan to the JBC in July 2016 outlining the Department's action on addressing conflict free case management. As of this date, HCPF has taken no action on this.

The 20 Community Centered Boards along with Alliance recognize that some type of governmental action in the next two to three years is necessary. With that being said, Alliance and CCBs are exploring the following solutions:

- One of the larger CCBS, Developmental Pathways is suggesting that we lobby at a federal level to change the rule or get an extension. Ohio was just granted an extension until 2020 by the federal government. The costs would be extreme for lobbying fees.
- There is the possibility rural CCBs will be able to continue to provide both case management and provider services. This would apply to the western slope CCBs with the exception of Mesa County because there are other provider agencies for individuals to select from for their services and supports.
- The Western Slope CCBs started meeting with Rocky Mountain Health Plans (RMHP) and the Regional Care Collaborative Organization (RCCO) in the potential formation of a new "umbrella" corporation. RCCO will become the employer for case management. The downfall is the financial impact this would have on our budget since we would lose funding from Mesa County in addition to the revenue generated by case management. Chris reports the

Case Management Department is the second most profitable department generating over \$500K in revenue. Mesa County allocates funding over \$500K to STRiVE as a Community Centered Board for Case Management Services. With the loss of case management and county funding, STRiVE would lose over \$1 million in revenue.

The ultimate decision on whether STRiVE will become strictly a Case Management agency or a "Super" Service provider will be up to the Board.

The Board appreciated this information. Sharon will keep members apprised on this issue.

FINANCIALS

MONTHLY STATEMENT AND TRENDS

First off, Chris announced that the audit went very well. Auditors will be out next month to formalize the report with the Finance Committee.

Chris provided a brief financial summary in the following areas:

- Host home participation is increasing which in turn generates more revenue.
- SLS revenue is extremely low. Chris and Sharon will be focusing on this area in working with the SLS Supervisor in creating a more efficient staff schedule to capture the full extent of billable hours.
- There are group homes that are not generating revenue to their full potential due to vacancies.
- Over the last eight months, the agency's revenue is trending up. There has been improvement in personnel expenses. Expenses are running comparable to last year and the net income is improving. We are definitely in a better position than we were at this time last year.

Financial highlights for the Botanical Gardens are as follows:

- The Garden Groove Concert series are becoming more profitable with an increase in sponsors. The "Boys of Summer" concert had a good turn out and netted a little over \$3K. Revenue is actually over what was projected.
- Doug has been closely working with the City around them covering the expenses on some of the major repairs we are planning.
- In addition, we are looking at alternatives to promote holding different events at the Gardens, (birthdays, weddings), to generate more revenue.

It was M/S/P (Staten/Schnell) to accept the financials as presented.

PRESENTATION

BOTANICAL GARDENS

When Valita took over the Vocational Department, she assessed the different programs to see what modifications and/or other opportunities that could generate more revenue in addition to new programs for individuals. Carissa Hall, Voc Supervisor, took the lead and concentrated on making repairs to the Children's Garden. The maze was turned into a treasure hunt for children for them to look for

prizes as they weave through. The Castle has been remodeled on the inside to reflect more of a "fairy tale princess" theme. Plans are in the works of initiating a story time two nights a week next year. In the winter, they will be working on building a Mad Hatter Tea Party for the Children's garden. It is also looking at adding another wedding area over by the pond. There are also plans to create a "dinosaur dig" area, in addition to small theme garden areas, i.e. hummingbird garden. A tour of the Gardens was offered to members after the meeting.

BY-LAWS

Due to the time, Joe announced the By-Laws review would be tabled to the September meeting.

It was M/S/P (Motz/Staten) to adjourn the meeting at 1:20 p.m.


Secretary

10-27-15
Date