



BOARD OF DIRECTORS MEETING – AUGUST 29, 2017

PRESENT FROM BOARD:

Joe Warner, Steve Ammentorp, Marna Lake, Scott Coleman, Judy Thornburg, Mike Nordine, Tawny Espinoza Jim Grisier, Vicki Woods, Rachelle Miller, Jeff Kuhr, Tom Motz

EXCUSED ABSENCE(S):

Jeff Parker, Stephanie Keller

SPECIAL GUEST(S);

Illene Roggensack

PRESENT FROM STRIVE:

Sharon Jacksi, Mary Anne Lawrie, Chris Bergquist

OVERVIEW OF MEETING
The minutes from the previous Board meeting and Executive Session were approved.
Sharon provided government and organizational updates.
Chris provided the current financial report which was accepted by the Board.
Joan presented two new polices; #6-16, Services/Support Coordination & Development and #6-17, Conflict of Interest. These polices were approved by the Board.
Illene Roggensack was present to discuss spearheading a small capital campaign.
Doug provided updates on PR and Development.

A quorum was achieved and the meeting was called to order at 12:03 p.m. Scott Coleman presided.

MINUTES FROM 06/25/2017

The Board minutes were approved as presented.

It was M/S/P (Ammentorp/Thornburg) to approve the Board minutes of 6/25/2017.

EXECUTIVE SESSION MINUTES 06/25/2017

The minutes from the Executive Session were approved.

It was M/S/P (Espinoza/Woods) to approve the Executive Session minutes.

CEO REPORT

Sharon provided the following updates on the progress of the new building:

- The attorneys are working diligently on the final equity lease agreement. They anticipate they should have a draft ready in the next couple of weeks. At that point, a Building Committee meeting will be scheduled.
- Sharon has been working with Rob Jenkins along with the building contractor and architect on the floor plans and insuring that entrances and exits will accommodate individuals and families in addition to addressing the conflict-free case management issue by designating one entrance for provider services and the other for case management. The building will also have additional family rooms for conducting parenting classes and training. An outside children's play area is also being worked into the plans.

The CCB Coalition has been working the Squire, Patton and Boggs in addressing the conflict free case management issue at a federal level. These efforts have made some progress with the Center from Medicare & Medicaid (CMS) wherein they appear to be reviewing some of the rules that were released over the last couple of years in addressing the conflict free issue. Two CCBs representatives and Squire Patton recently returned from DC where they met with the delegation to address the recent issues with home and community based issues raised in the context of the current health care debate in addition to approving an exemption for rural areas. They also met with Laura Truman, Deputy Director of Intergovernmental and External Affairs in relation to advocating for the disability community. She appeared to be very receptive in not doing away with the rule but give the people the opportunity to have the choice if they would prefer one agency providing both services. Firewalls and mechanisms would need to be placed to avoid any type of conflict. Sharon will be reaching out to Hoskin, Farina, et.al., in relation to various corporate structures enabling us to provide both services and supports to individuals.

We have terminated our membership with Alliance since we are benefiting more from Gayle's lobbying efforts on our behalf. Other CCBs are considering withdrawing and have expressed concerns over the Alliance's current structure, its future plans and its current lobbying practices.

In relation to the Crisis Project, Health Care Policy and Financing (HCPF) is requesting to retool the pilot program in order to serve more people with an emphasis on proactive supports in addition to identifying a group of high users that may benefit from enhanced case management. We will be the lead agency for the START Program. There will be 2 START coordinators who will do all the assessments involving review of an individual's medical history and chart review in addition to researching resources for the individuals within the community. They will each have 15 individuals on their caseload. The intent is to develop a long plan for the individual and/or be able to intervene before they reach crisis mode to prevent them from being admitted to a mental health facility. Sharon also provided the Committee with outcome of the recent audit completed by TriWest.

We ended the year on a positive note with a \$731K net income. Chris will go into more detail during his financial report.

Sharon was approached by Mesa County Health Leadership Consortium, (MCHLC) – a group of health care CEOs that discuss health issues on a monthly basis; (which we are a member of), on whether STRIVE's Board of Directors would endorse the school bond issue. For the record, Jeff K will be abstaining due to his involvement with Mesa County. Historically, on these type of issues, we normally do not take a position on local political issues, though Joan recalled one time that we took a stance many years ago. Sharon did contact other CCBs to see what their protocol was on community issues. The majority of them normally do not get involved. Another thing to take under consideration is there would be no monetary involvement if the Board decides to endorse the bond. The floor opened up for discussion on whether members would endorse their support. A couple of members voiced their concerns and support in relation to the bond due to their awareness of the building and safety issues within the schools. Other members expressed their concerns in support of the issue. It was also mentioned that the endorsement would come directly from MCHLC without mentioning any of their members. After further discussion, Scott requested a show of hands by members on moving forward in endorsing support on the board issue.

A unanimous show of hands by Board members authorized the endorsement of the school's district bond issue. Jeff Kuhr abstained.

FINANCIAL REPORT

As Sharon previously reported we ended the year with a net income of \$731K which was just a little bit more than last year. Chris then reviewed the "one-time" revenue sources that helped the bottom line. These were:

- Home sales for the year amounted over \$115. This is significantly less than previous year.
- We received \$222K for Supported Living Services (SLS) System capacity funding since the state opened up the waitlist for Children's Extensive Services (CES) and SLS.
- We received a health insurance credit in the amount of \$381K.

Finances for the month of July were reviewed along with YTD totals in relation to budget forecasts. The month of July did not end on a good note. Program changes that were supposed to start in July actually went into effect in August.

Revenue is slightly lower in comparison to last year. The same problems continue to exist with Case Management and SLS. Payroll expenses are slightly under budget due to staff shortage. Operating expenses ran a little high again this month due to various maintenance and repair costs. Chris did note that the companies we outsource to will have an impact in this area as well. Net income is running around (\$142K). Chris believes this should be corrected fairly quickly with the program changes and Case Management is actually becoming stable. Sharon commented that she submitted our budget request to Mesa County requesting more since Early Intervention will be cut around \$47K due to Medicaid rule changes.

Chris then reviewed the following departments that are being watched closely.

- SLS Vocational Programs – Over \$4K improvement over last year.
- Case Management – Billing over a 3 month average generated over \$20K. This amount is way below expectations.
- Host Homes – No real improvement – pretty steady with last year.
- CORE costs increased over \$13K due to conducting weekly training classes. This area needs to stabilize staffing, work on retention and grow the HH model to reduce the training staff.

Departments in the "Spotlight" this month are:

- Botanical Gardens. Net income is over forecast due to the special events that were held there.
- Group Personal Care Alternatives (PCA – these include the smaller settings as 2552 McCook). Below forecast due to repairs and maintenance.

It was M/S/P (Grisier/Motz) to accept the July financials as presented.

POLICIES

#6-16, SERVICE/SUPPORT COORDINATION & DEVELOPMENT

This policy is required by Health Care Policy and Financing (HCPF) wherein it outlines the purpose of an individual's service plan and the process involved by which the plan is developed. The content of the policy has been approved by HCPF.

It was M/S/P (Woods/Nordine) to approve Policy #6-16, Service/Support Coordination and Development of the Individual Service Plan.

#6-17, CONFLICT OF INTEREST

Again, the policy is required by Health Care Policy and Financing (HCPF) and is to identify potential conflicts of interest that exists for MDS/STRIVE in a dual role as a case management agency and a provider of services and supports in addition to providing a solution in lessening the chance of a conflict.

It was M/S/P (Nordine/Woods) to approve Policy #6-17, Conflict of Interest.

REPORTS

CAPITAL CAMPAIGN

The Board welcomed Illene to the meeting. Illene met with the Capital Campaign Committee, consisting of, Scott, Steve, Robert B, Rod C, Sharon and Doug, to start on the preliminary plans to run a mini campaign in addition to setting a monetary target. Another area the campaign hopes to capture is scaling-up STRIVE's position within the community along with giving purpose and success for the Foundation. The campaign will run for 8 months and offer three-year pledges. Scott commented that the Committee is requesting 100% participation from both the Board and Foundation. A joint meeting of both boards is being scheduled in October to "kick-off" the campaign. On behalf of the Board, Scott expressed his gratitude and appreciation to Illene on this joint endeavor.

PR & DEVELOPMENT UPDATES

- Our next event is "*Rollin on the River*" on October 14. We have already exceeded sponsorships in comparison to last year. We have also reduced expenses by \$2 and increased in-kind donations by \$8K. The event is becoming more successful year by year.
 - We received a \$4K grant from the Lions Club.
 - We've been receiving a lot of media attention.
 - The Employee Appreciation/Ralph Dinosaur event went well and more employees were in attendance than last year.
-

The meeting adjourned at 1:47 p.m.


Secretary

9-26-17
Date