



BOARD OF DIRECTORS MEETING MINUTES – FEBRUARY 25, 2025

PRESENT FROM BOARD:

Tawny Espinoza, Randy Brown, Justin Aubert, Kevin Fitzgerald, Brandi Coleman, Jeff Franklin, David McKendry, John Flanagan, Tamara Krizman, Dave Hayden

EXCUSED ABSENCE(S):

Krista Ubersox

PRESENT FROM STRIVE:

Grant Jackson, Mary Anne Lawrie, Chris Bergquist, Tanya Workman

OVERVIEW OF MEETING
No conflicts of interest were identified.
Tanya provided an update on the gaming license progress.
January financials were reviewed and approved.
Grant provided state and organizational updates.

A quorum was achieved at 12:02 p.m. and the meeting was called to order. No conflicts of interest were identified.

MINUTES FROM 01/28/2025

Minutes were presented.

It was M/S/P (Coleman/Espinoza) to approve the 1/28/2025 minutes as written.

GAMING LICENSE UPDATE

The Chair informed members that the Executive Committee requested Tanya to join the meeting so that she could provide a critical update regarding the applying for a non-profit gaming license and revealed that the Tulips and Juleps raffle over the past decade was not in compliance with the rules and regulations. She emphasized the need for the board to manage the ticket sales. Jeff F. has agreed to become the gaming manager for the event. Once he is certified, Tanya will reapply for the license on behalf of the Board. The other caveat is that the Board are the only ones that can sell tickets. The State did confirm that ticket purchases could be made online with a QR code that would be on the tables. Tanya also mentioned that the Executive Committee expressed an interest in attending the event to assist with ticket sales.

Tanya led a discussion about the upcoming event and the potential for selling raffle tickets online or in person. One member proposed selling tickets before the event to boost fundraising efforts, suggesting a system that allows for both present and non-present

participants, i.e., similar to the Lion's Club. Tanya clarified that the raffle format differs from the Lion's Club approach and indicated that compliance is essential moving forward. In addition, Tanya mentioned that a separate bank account will need to be set up for the ticket proceeds which led to a discussion regarding proceeds unable to be transferred to STRIVE's operating account along with using the proceeds to go to next year's event. Tanya further explained that the gaming license will eventually be under the Foundation Board once they have been legally established. The board members agreed to formally proceed with obtaining a gaming license.

It was M/S/P (Fitzgerald/Coleman) to endorse and follow through with obtaining a gaming license.

FINANCIAL REPORT

Chris reviewed the January financials noting a substantial operating loss attributed to property taxes and write-off showing a \$217K deficit for the month. Adding donations back in reflects a \$95K loss. Year-to-date operating income reflects \$72K to the good. Adding donations back in leaves a positive net income of \$458K. Revenue is on par with forecast and slightly higher than the previous year.

Personnel expenses are where we expected them to be.

Operating expenses were slightly above forecast due to property taxes and claim write-offs.

Operating income Operating income is running slightly at a loss, which was numerically depicted on the first slide. Net income is similar and close to expectations.

Actuals through January were reviewed along with projections for the remainder of the year. Chris projects to finish the year on the positive side.

The balance sheet showed a decrease in cash and an increase in debt due to the recent payment of the primary note.

It was M/S/P (Franklin/Aubert) to approve the Financial Report as presented.

PRESIDENT/CEO REPORT

Grant informed Board members of the ongoing difficulties in the behavior program due to high staff turnover, which has affected service provision and financial performance. Currently, there are only three staff members, with one likely to leave soon. Grant will be meeting with key staff to discuss efficiencies and improve billing for the department to ensure that the program remains financially viable.

The State announced a \$4 million shortfall in the current fiscal year for Early Intervention leading to significant programmatic changes. These changes include limiting children to one service per week, eliminating mileage reimbursement for contracted employees and mandating Medicaid billing when available which lead to a discussion regarding the changes and the funding impact. On top of this, we continue to still struggle with the State in obtaining a signed contract for early intervention and continue to face issues with inconsistent messaging and disagreements over the indirect rates. Currently, the program is looking at a \$200K deficit which is uncommon since it usually breaks even. We will continue

to work with them to resolve the issue.

WestSprings Hospital announced they will be closing effective March 10, 2025, with MindSprings likely to remain operational. Grant has a call into the Psych Clinic physician to discuss the potential impact this could have on the impact on the individuals that attend the clinic.

We are still waiting on the Sugar and Ice financial statements for their CMU location.

As of January 2025, Behavior Services is leasing the space that was available at 790.

We are also renting out a portion of 2850 Chipeta to a coffee roasting business.

Brandi provided an update on Brandi's Blessings.

It was M/S/P (Espinoza/Hayden) to adjourn the meeting at 12:59 p.m.

Respectfully submitted,

MaryAnne Lawrie
Senior Executive Assistant

APPROVED ON 3/25/2025 (FITZGERALD/COLEMAN) IN PERSON MEETING